A3940-1.5U

College Placement Council, Inc. 62 Highland Avenue / Bethlehem, PA 18017

CPC Salary Survey

REGIONAL Report No. 4 May 1990

SOUTHERN REGION (SCPA)

Alabama A&M University
University of Alabama
University of Alabama-Engineering
University of Alabama-Birmingham
Auburn University
Augusta College
Bellarmine College
Berry College
Catawba College
University of Central Florida
Centre College
The Citadel, Military College of South Carolina
Clemson University
Duke University
Duke University-Fuqua School of Business
Eastern Kentucky University
East Tennessee State University
Elon College
Emory University-Business
Florida Atlantic University
Florida Institute of Technology
Florida State University
University of Florida
Georgia College
Georgia Institute of Technology
Georgia Southern College
Georgia Southwestern College
Georgia State University
University of Georgia
Hampton University
Jacksonville University
University of Kentucky
Louisiana College
Louisiana State University
University of Louisville
Mars Hill College
Mary Washington College
Memphis State University
Middle Tennessee State University
Millsaps College
Mississippi State University
University of Mississippi
Morehead State University
Morris College
North Carolina A&T State University
North Carolina Central University
North Carolina State University - Textiles
University of North Carolina - Asheville
University of North Carolina - Chapel Hill
University of North Carolina - Greensboro
Northeast Louisiana University
Northern Kentucky University
University of North Florida
Oglethorpe University
Old Dominion University
Presbyterian College
Queens College
Randolph-Macon Woman's College
Rollins College
University of South Alabama
University of South Carolina
University of South Carolina-Aiken
University of South Carolina - Coastal
Southern College of Technology
University of Southern Mississippi
University of South Florida
Spring Hill College
Tennessee Tech University
University of Tennessee - Chattanooga
University of Tennessee - Knoxville
Tulane University
Valdosta State College
Vanderbilt University
Vanderbilt Unviersity - Owen Graduate School of Management
Virginia Tech & State University
University of Virginia
Wake Forest University
Wake Forest University - Babcock Graduate School of Management
Western Carolina University
Western Kentucky University
West Georgia College
College of William & Mary
Winthrop College
Wofford College
Xavier University of Louisiana

The career planning & placement offices that participate in the Salary Survey are divided into seven geographic regions. The participants listed above comprise the **Southern** Region.

The data are based on salary offers made to students graduating between September 1, 1989 and August 31, 1990. Tables on pages 1 through 8 list data on both regional and national levels for the interim period (April 10, 1990, through May 2, 1990) and cumulatively (September 1, 1989, and May 2, 1990).

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SCPA REGIONAL Report No. 4 MAY 1990

BACHELOR'S DEGREE CANDIDATES

(Data Combined for Men and Women)

AVERAGE SALARY OFFERS

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 4/10/90 THROUGH 5/2/90							CUMULATIVE PERIOD 9/1/89 THROUGH 5/2/90						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	35	383	$25627	$28043	$28200	$26000	$22000	287	2673	$25425	$26414	$29500	$26000	$20195
BUSINESS ADMIN (INCL MGMT	12	75	23587	23955	*	*	*	75	583	21351	22888	26400	20600	17400
DISTRIBUTION MANAGEMENT	+	13	+	27205				5	47	23230	25816	*	*	*
ECONOM & FINANCE (BANKING	16	170	23063	25676	*	*	*	107	768	23489	24623	31000	23500	18500
HOTEL/RESTAURANT MGMT.	+	1	+	19000				1	32	18000	19974	*	*	*
HUMAN RSRCS (incl LABOR R	+	1	+	21000				34	55	24494	23766	28875	24500	19500
MANAGEMENT INFO SYSTEMS	+	54	+	28155				26	283	25727	27424	30000	27063	20000
MARKETING/MARK MGMT (RESR	21	118	23639	24222	27000	24000	20000	115	741	21939	22959	26500	22000	18000
REAL ESTATE	+	4	+	28875				3	18	17553	25520	*	*	*
COMMUNICATIONS														
ADVERTISING	1	1	24000	24000	*	*	*	16	25	17198	18287	*	*	*
COMMUNICATIONS	+	34	+	21501				19	149	20405	20483	*	*	*
JOURNALISM	+	8	+	17088				12	52	17863	17436	*	*	*
TELECOMMUN/BROADCASTING	+	+	+	+				3	13	16993	18101	*	*	*
EDUCATION														
ELEMENTARY EDUCATION	+	23	+	16670				71	299	20551	18970	24000	20000	18357
PRE-ELEMENTARY EDUCATION	+	+	+	+				5	23	19779	16783	*	*	*
PHYSICAL EDUCATION	+	4	+	16150				7	35	20633	19063	*	*	*
SPECIAL EDUCATION	+	2	+	18000				9	59	19933	19860	*	*	*
HOME ECONOMICS														
HUMAN ECOLOGY (HOME ECONO	+	1	+	14000				+	1	+	14000			
TEXTILES & CLOTHING	+	4	+	20250				2	32	23450	20986	*	*	*
MERCHANDISING MANAGEMENT	+	7	+	23500				6	35	19222	19368	*	*	*
HUMANITIES														
FOREIGN LANGUAGES	+	5	+	20901				4	15	19450	21398	*	*	*
LETTERS (incl English, Li	+	14	+	19113				13	72	20403	19200	*	*	*
VISUAL & PERFORMING ARTS	+	+	+	+				8	50	22376	19057	*	*	*
HUMANITIES - OTHER	+	9	+	22256				2	55	23250	24480	*	*	*
SOCIAL SCIENCES														
CRIMINAL JUSTICE	+	+	+	+				2	15	20997	20639	*	*	*
HISTORY	+	9	+	19233				3	21	21985	20365	*	*	*
POLITICAL SCIENCE/GOVT	1	18	23100	25057	*	*	*	21	79	20995	22904	24500	20000	16700
PSYCHOLOGY	+	19	+	19006				15	87	19217	19843	*	*	*
SOCIOLOGY	+	6	+	17836				3	26	23867	20800	*	*	*
SOCIAL SCIENCES-OTHER	+	6	+	22917				3	32	19000	19757	*	*	*
ENGINEERING														
AEROSPACE & AERONAUTICAL	+	27	+	30713				1	177	32500	30541	*	*	*
AGRICULTURAL	+	3	+	29667				+	32	+	29802			
ARCHITECTURAL	+	2	+	26500				+	31	+	30056			
BIOENGINEERING & BIOMEDIC	+	10	+	30432				6	30	33971	30685	*	*	*
CHEMICAL	19	311	36079	35216	*	*	*	110	1235	35376	35202	37200	35400	33600
CIVIL	1	132	33600	29260	*	*	*	35	640	28883	27988	33000	29000	25000
COMPUTER	1	72	30000	31328	*	*	*	5	220	30094	31314	*	*	*
ELECTRICAL/ELECTRONIC	15	350	30910	32427	*	*	*	116	1547	31123	31843	35000	31219	25344

continued

BACHELOR'S DEGREE CANDIDATES

(Data Combined for Men and Women)

AVERAGE SALARY OFFERS

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 4/10/90 THROUGH 5/2/90							CUMULATIVE PERIOD 9/1/89 THROUGH 5/2/90						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
ENIVRONMENTAL ENGINEERING	+	2	+	$29600				+	2	+	$29600			
INDUSTRIAL	15	194	$30323	30934	*	*	*	30	582	$30210	30878	$32100	$30000	$28000
MECHANICAL	22	450	32516	32571	$35900	$32300	$30000	125	1746	31266	32305	34800	32000	26000
METALLURGICAL	1	21	32220	33079	*	*	*	7	107	30160	32404	*	*	*
MINING (INCL GEOLOGICAL)	+	10	+	31348				+	26	+	29879			
NUCLEAR	+	6	+	33510				+	22	+	31456			
PETROLEUM	+	14	+	36033				3	100	29447	35518	*	*	*
TEXTILE	+	+	+	+				3	3	33669	33669	*	*	*
ENGINEERING TECHNOLOGY	+	13	+	26893				9	175	29731	29135	*	*	*
INDUSTRIAL TECHNOLOGY	+	1	+	30480				5	26	24960	25955	*	*	*
AGRICULTURAL & NATURAL RESOURCES														
AGRIBUSINESS	1	6	25000	23833	*	*	*	5	71	23274	22337	*	*	*
ANIMAL SCIENCES	+	2	+	16500				+	22	+	17652			
PLANT SCIENCES	+	+	+	+				+	23	+	21694			
NATURAL RESOURCES	+	3	+	19500				+	8	+	18863			
OTHER AGRICULTURAL SCIENC	1	2	20000	20000	*	*	*	5	29	24424	23697	*	*	*
COMPUTER SCIENCE														
COMPUTER SCIENCE	5	136	24040	30651	*	*	*	70	599	27506	29685	32400	28500	21000
COMPUTER PROGRAMMING	1	10	27836	29784	*	*	*	15	44	29905	28792	*	*	*
INFORMATION SCIENCES & SY	2	11	28418	26668	*	*	*	13	191	27000	28330	*	*	*
SYSTEMS ANALYSIS	+	1	+	33960				+	4	+	29360			
HEALTH SCIENCES														
ALLIED HEALTH	+	1	+	12000				1	49	22000	26230	*	*	*
HEALTH SCIENCES	+	2	+	16400				1	23	16800	20318	*	*	*
NURSING	+	1	+	26686				2	24	31000	26633	*	*	*
PHARMACY	+	+	+	+				2	20	32000	33790	*	*	*
SCIENCES														
ACTUARIAL	+	33	+	31681				+	60	+	27610			
ARCHITECTURAL & ENVIRONME	+	5	+	26080				5	59	28376	25154	*	*	*
BIOLOGICAL	1	5	14500	19040	*	*	*	4	35	21625	20965	*	*	*
CHEMISTRY	+	5	+	27740				6	70	29167	28733	*	*	*
GEOLOGY & GEOLOGICAL SCI	+	2	+	19400				+	20	+	22541			
MATHEMATICS	1	26	19000	28194	*	*	*	19	133	21582	26107	*	*	*
PHYSICS	+	4	+	33000				+	17	+	27848			
OTHER PHYSICAL & EARTH SC	+	1	+	16305				1	3	30000	21435	*	*	*
POLYMER SCIENCE	+	+	+	+				+	+	+	+			
TEXTILE SCIENCE	+	+	+	+				24	24	26861	26861	29000	26800	25000
TOTALS	172	2863						1505	14604					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

BACHELOR'S DEGREE CANDIDATES

(Data Combined for Men and Women)

AVERAGE SALARY OFFERS

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 4/10/90 THROUGH 5/2/90							CUMULATIVE PERIOD 9/1/89 THROUGH 5/2/90						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
FINANCE														
ACCOUNTING (PUBLIC)	28	326	$25366	$28407	$27000	$26000	$24000	254	2122	$25853	$26707	$30000	$26000	$22000
ACCOUNTING (PRIVATE)	6	71	28133	25563	*	*	*	43	576	24500	25035	30000	24000	20000
COMMERCIAL BANKING (CNSMR	3	14	19667	21652	*	*	*	44	91	20000	20797	24000	18500	18500
COMMERCIAL BANKING (LENDG	+	17	+	24182				11	86	20736	23053	*	*	*
INVESTMT BANKING (CORP FN	+	9	+	27233				1	27	27600	28021	*	*	*
INVESTMT BANKNG (M & A)	+	3	+	30333				+	8	+	26767			
INVESTMT BANKG (REAL EST)	+	2	+	27500				1	12	19000	25099	*	*	*
INVESTMT BANKG (SALES & T	+	1	+	18000				6	12	18750	19421	*	*	*
FINANCIAL/TREASURY ANALYS	5	53	25460	28118	*	*	*	16	277	27147	26748	*	*	*
PORTFOLIO MGMT/BROKERAGE	2	14	21500	24964	*	*	*	4	39	19500	22179	*	*	*
UNDERWRITING	1	11	30000	25455	*	*	*	9	52	24784	22850	*	*	*
INSURANCE - CLAIMS	1	11	26000	21849	*	*	*	12	63	21642	22082	*	*	*
COMMUNICATIONS														
DESIGN/GRAPHIC ARTS	+	3	+	27293				1	18	27000	20197	*	*	*
MEDIA PLANNING	+	1	+	25000				3	10	16333	19944	*	*	*
REPORTING	+	3	+	18941				1	13	17000	16424	*	*	*
PRODUCTION	+	5	+	25500				5	25	23220	25079	*	*	*
PUBLIC RELATIONS	1	5	24000	20272	*	*	*	6	39	16897	20900	*	*	*
WRITING / EDITING	+	4	+	17500				1	32	16200	17969	*	*	*
MARKETING														
ADVERTISING	1	2	24000	24000	*	*	*	9	34	18167	19898	*	*	*
BRAND/PRODUCT MANAGEMENT	+	16	+	26625				10	104	24860	25819	*	*	*
BUYER/MERCHANDISING	+	17	+	23662				15	139	22079	22966	*	*	*
DISTRIBUTION	3	15	26800	27937	*	*	*	10	57	22497	26988	*	*	*
MARKET RESEARCH	2	15	23850	25990	*	*	*	5	47	24140	25246	*	*	*
PURCHASING	+	5	+	22140				2	33	23850	23747	*	*	*
SALES	14	140	23393	24546	*	*	*	114	816	23238	24671	30500	23450	18000
PUBLIC ADMINISTRATION														
EXECUTIVE, LEGISL, & GENL	+	1	+	20195				4	22	16075	20535	*	*	*
FINANC,TAXA, MONETARY POL	2	11	20450	23637	*	*	*	10	35	21886	23347	*	*	*
ECONOMIC PROGRAMS	1	3	24000	26533	*	*	*	1	14	24000	26564	*	*	*
LAW ENFORCEMENT	+	10	+	32868				1	24	19493	27987	*	*	*
MILITARY	3	9	22101	21593	*	*	*	21	80	22716	21673	30000	20000	16304
NATIONAL SECURITY	+	1	+	27000				+	3	+	26900			
URBAN / REGIONAL PLANNING	+	8	+	25684				1	11	27500	25543	*	*	*
ENGINEERING														
BIOENGINEERING	+	3	+	33407				+	21	+	30103			
DESIGN / CONSTRUCT	3	156	33173	31528	*	*	*	43	871	30013	30253	33000	30500	26000
ENVIRONMENTAL/SANITATION	1	41	33500	30683	*	*	*	5	113	28915	29182	*	*	*
MANUFACTURING/INDUSTRIAL	13	175	31531	32036	*	*	*	81	1059	31596	32171	35900	31324	28000
SYSTEMS / PROGRAMMING	+	82	+	31458				9	247	30683	31165	*	*	*
POWER SYSTEMS	4	62	30200	31758	*	*	*	12	240	30017	31865	*	*	*
SOFTWARE DESIGN & DEVELOP	3	43	27813	32702	*	*	*	20	189	29857	31746	32700	30163	25343
HARDWARE DESIGN & DEVELOP	+	45	+	33049				4	165	28659	32173	*	*	*

continued

BACHELOR'S DEGREE CANDIDATES

(Data Combined for Men and Women)

AVERAGE SALARY OFFERS

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 4/10/90 THROUGH 5/2/90							CUMULATIVE PERIOD 9/1/89 THROUGH 5/2/90						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
RESEARCH & DEVELOPMENT	6	66	$33243	$33095	*	*	*	32	400	$32644	$32255	$37200	$32940	$28000
TESTING	2	19	35450	31422	*	*	*	7	145	30619	30668	*	*	*
PROCESS ENGINEERING	19	209	35863	35168	*	*	*	90	935	35147	35064	37200	35070	33400
PROJECT ENGINEERING	7	150	31379	33119	*	*	*	54	619	31886	32577	35000	32110	29000
OTHER ENGINEERING	17	452	31473	31843	*	*	*	92	1341	30708	31520	34000	31350	25343
HEALTH CARE														
ADMINISTRATIVE (HEALTH C	1	1	22500	22500	*	*	*	4	20	18353	22714	*	*	*
INDUSTRIAL HYGIENE	+	+	+	+				+	+	+	+			
MEDICAL TECHNOLOGY	+	1	+	14000				2	11	18000	21610	*	*	*
NURSES / PERSONAL CARE	+	1	+	26686				2	27	31000	26548	*	*	*
OCCUPATIONAL THERAPY	+	+	+	+				1	18	20000	25980	*	*	*
PHARMACIST	+	+	+	+				+	10	+	35363			
PHYSICAL THERAPY	+	+	+	+				+	21	+	27419			
RESPIRATORY THERAPY	+	+	+	+				3	6	28427	23297	*	*	*
OTHER HEALTH RELATED	1	4	14500	18125	*	*	*	5	37	21107	20310	*	*	*
SOCIAL SERVICES														
ADMINISTRATION	2	5	20550	17265	*	*	*	3	19	19267	18084	*	*	*
COUNSELING	+	9	+	17529				3	37	17050	16995	*	*	*
FUNDRAISING / DEVELOPMENT	+	1	+	18200				2	6	17200	17350	*	*	*
SOCIAL WORK	+	6	+	17336				3	25	18168	18257	*	*	*
COMPUTER SCIENCE														
COMPUTER PROGRAMMING	5	79	25189	28975	*	*	*	65	528	27295	28594	33000	28500	19500
INFORMATION SYSTEMS	2	42	27443	30871	*	*	*	27	256	25806	28058	31000	27049	20000
SYSTEMS ANALYSIS & DESIGN	+	67	+	31277				16	297	27001	29931	*	*	*
OTHER FUNCTIONAL CATEGORIES														
ACTUARIAL	+	45	+	31680				1	67	28000	30931	*	*	*
AGRICULTURE/NAT'L RESOURC	2	10	22500	21150	*	*	*	4	91	22443	20551	*	*	*
ARCHITECTURE	+	2	+	22100				1	16	20000	22053	*	*	*
CONSULTING	+	101	+	29947				19	395	30279	28767	*	*	*
HUMAN RESRCS /INDUS RELS	+	3	+	25333				6	49	22817	23249	*	*	*
MANAGEMENT TRAINEE	11	135	21305	24079	*	*	*	149	833	22410	22065	29000	21500	17500
MATH/STATISTICIANS	+	5	+	23237				1	16	22265	22895	*	*	*
PARALEGAL	+	2	+	19000				+	10	+	17074			
RESEARCHERS NON-TECHNICAL	+	3	+	15687				2	24	19500	21192	*	*	*
RESEARCHERS - TECHNICAL	+	5	+	25972				1	34	31000	27650	*	*	*
TEACHING	+	27	+	17404				115	485	20440	19070	24000	20000	18000
TOTALS	172	2863						1505	14604					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

SCPA REGIONAL Report No. 4 MAY 1990
(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS-INEXPERIENCED

GRADUATE ALL TYPES OF EMPLOYERS	INTERIM PERIOD 4/10/90 THROUGH 5/2/90							CUMULATIVE PERIOD 9/1/89 THROUGH 5/2/90						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	4	34	$32200	$31997	*	*	*	28	178	$28851	$29687	$33500	$28900	$23100
MBA--NON-TECH	15	63	35327	38015	*	*	*	51	256	36818	35972	48000	35000	26000
MBA--TECH	3	8	45333	39250	*	*	*	24	63	39238	38274	45000	38000	34000
MS-BUSINESS	+	1	+	43400				1	20	26000	34165	*	*	*
PUBLIC ADMINISTRATION	+	+	+	+				+	+	+	+			
ECONOMICS & FINANCE (BANK	+	5	+	36390				2	38	26750	37222	*	*	*
HOTEL/RESTAURANT MNGMT	+	+	+	+				+	+	+	+			
HUMAN RESOURCES (INCL LAB	+	7	+	33086				10	25	29241	30838	*	*	*
MANAGEMENT INFORMATION SY	+	7	+	36940				+	19	+	34711			
MARKETING/MKTNG MGT (RESE	+	4	+	34063				3	12	26604	35540	*	*	*
MERCHANDISING MANAGEMENT	+	+	+	+				+	+	+	+			
COMMUNICATIONS														
ADVERTISING	+	+	+	+				+	+	+	+			
COMMUNICATIONS	+	+	+	+				+	4	+	26550			
JOURNALISM	+	+	+	+				+	+	+	+			
EDUCATION														
EDUCATION ADMINISTRATION	+	4	+	26750				2	13	25365	26702	*	*	*
ELEMENTARY EDUCATION	+	+	+	+				8	24	24497	22337	*	*	*
PHYSICAL EDUCATION	+	+	+	+				1	5	24500	33719	*	*	*
READING EDUCATION	+	+	+	+				+	1	+	22000			
SPECIAL EDUCATION	+	1	+	24000				2	26	21684	22311	*	*	*
HUMANITIES														
FOREIGN LANGUAGES	+	1	+	22700				1	2	26000	24350	*	*	*
LETTERS	+	+	+	+				+	3	+	18000			
VISUAL & PERFORMING ARTS	+	+	+	+				+	2	+	19500			
HUMANITIES - OTHER	+	+	+	+				1	2	20000	21500	*	*	*
SOCIAL SCIENCES														
CRIMINAL JUSTICE	+	+	+	+				+	+	+	+			
HISTORY	+	+	+	+				+	1	+	20000			
POLITICAL SCIENCE / GOVT	+	+	+	+				+	+	+	+			
PSYCHOLOGY	+	+	+	+				+	26	+	24731			
SOCIOLOGY	1	1	17500	17500	*	*	*	1	1	17500	17500	*	*	*
SOCIAL SCIENCES - OTHER	+	+	+	+				3	5	21956	22535	*	*	*

continued

SCPA REGIONAL Report No. 4 MAY 1990

(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS-INEXPERIENCED

GRADUATE ALL TYPES OF EMPLOYERS	INTERIM PERIOD 4/10/90 THROUGH 5/2/90							CUMULATIVE PERIOD 9/1/89 THROUGH 5/2/90						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING														
AEROSPACE & AERONAUTICAL	1	12	$40000	$36136	*	*	*	3	30	$33597	$35387	*	*	*
AGRICULTURAL	+	2	+	35200				+	5	+	35740			
BIOENGINEERING & BIOMEDIC	+	1	+	30000				+	2	+	36000			
CHEMICAL	+	4	+	37565				20	52	38383	36991	$39600	$38490	$36840
CIVIL	+	11	+	32655				2	113	36350	32109	*	*	*
COMPUTER	+	+	+	+				8	20	32583	34655	*	*	*
ELECTRICAL/ELECTRONIC	2	37	35820	37370	*	*	*	13	176	35229	36975	*	*	*
INDUSTRIAL	+	15	+	37887				3	56	29632	36033	*	*	*
MECHANICAL	2	34	36725	37502	*	*	*	16	158	35632	36982	*	*	*
METALLURGICAL	+	1	+	36000				+	21	+	37120			
MINING & MINERAL	+	+	+	+				+	1	+	30000			
NUCLEAR	+	3	+	35521				+	9	+	34393			
PETROLEUM	+	1	+	36000				1	25	40800	38190	*	*	*
TEXTILE	+	+	+	+				+	+	+	+			
HEALTH SCIENCES														
ALLIED HEALTH	+	2	+	26100				1	7	34248	25635	*	*	*
HEALTH SCIENCES	+	+	+	+				+	7	+	18374			
NURSING	+	+	+	+				+	2	+	34900			
SCIENCES														
AGRICULTURAL & NATL RESOU	+	1	+	14400				+	1	+	14400			
ARCHITECTURAL & ENVIRONME	+	+	+	+				+	3	+	25932			
BIOLOGICAL	+	+	+	+				+	6	+	29441			
CHEMISTRY	+	4	+	31000				2	15	32850	31713	*	*	*
COMPUTER SCIENCE														
COMPUTER SCIENCE	7	24	31329	36852	*	*	*	14	86	32241	36873	*	*	*
SCIENCES														
GEOLOGY & RELATED GEOLOGI	1	3	31200	25067	*	*	*	3	34	30736	33031	*	*	*
MATHEMATICS (INCL ACTUARI	2	6	28600	33117	*	*	*	4	18	26223	31201	*	*	*
PHYSICS	+	+	+	+				2	9	29875	29796	*	*	*
POLYMER	+	+	+	+				+	2	+	34980			
TOTALS	38	297						230	1584					

Master's Degree Candidates - Experience[1]

(Data Combined for Men and Women)

AVERAGE SALARY OFFERS

GRADUATE ALL TYPES OF EMPLOYERS	INTERIM PERIOD 4/10/90 THROUGH 5/2/90							CUMULATIVE PERIOD 9/1/89 THROUGH 5/2/90						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
OVER 1 TO 2 YEARS														
MBA--NON-TECH	18	43	$42769	$46322	*	*	*	46	188	$44310	$45498	$56000	$41345	$34000
MBA--TECH	3	17	42933	48894	*	*	*	7	62	43137	50338	*	*	*
OVER 2 TO 4 YEARS														
MBA--NON-TECH	44	85	45332	48912	$52000	$45000	$37000	99	259	46960	48953	57000	45000	35500
MBA--TECH	9	37	49258	54009	*	*	*	42	145	46390	52682	53000	46000	40000
OVER 4 YEARS														
MBA--NON-TECH	19	38	46811	45826	*	*	*	38	156	48261	47399	65000	47000	37000
MBA--TECH	5	20	58480	54620	*	*	*	13	73	57377	56162	*	*	*
TOTALS	98	240						245	883					

1 Years of previous full-time, nonmilitary employment
' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

DOCTORAL DEGREE CANDIDATES

(Data Combined for Men and Women)

AVERAGE SALARY OFFERS

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 4/10/90 THROUGH 5/2/90							CUMULATIVE PERIOD 9/1/89 THROUGH 5/2/90						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
BUSINESS ADMIN & MNGMT.	+	+	+	+				1	1	$38000	$38000	*	*	*
COMPUTER & INFOR SCIENCES	+	+	+	+				+	2	+	50000			
ECONOMICS	+	+	+	+				+	3	+	44000			
EDUCATION														
EDUCATION ADMINISTRATION	+	+	+	+				4	14	31950	42446	*	*	*
HUMANITIES & SOCIAL SCIENCES														
ENGLISH	+	1	+	$36000				+	2	+	32520			
FOREIGN LANGUAGES	+	+	+	+				+	+	+	+			
HUMANITIES	+	+	+	+				1	1	24000	24000	*	*	*
PSYCHOLOGY	+	+	+	+				+	6	+	32167			
SOCIOLOGY	+	+	+	+				+	+	+	+			
SOCIAL SCIENCES	1	1	$28200	28200	*	*	*	1	5	28200	30600	*	*	*
ENGINEERING														
AEROSPACE	+	+	+	+				+	3	+	48331			
CHEMICAL	+	41	+	50254				2	81	52080	50678	*	*	*
CIVIL	+	+	+	+				+	3	+	44728			
COMPUTER	+	+	+	+				+	1	+	57000			
ELECTRICAL/ELECTRONIC	+	4	+	56300				+	25	+	53723			
INDUSTRIAL ENGINEERING	+	+	+	+				+	2	+	51500			
MECHANICAL	+	6	+	46832				1	16	37634	47382	*	*	*
METALLURGICAL	+	7	+	46396				+	16	+	48406			
SCIENCES														
AGRICULTURE & NAT'L RESRC	+	+	+	+				+	7	+	37227			
BIOLOGICAL	+	+	+	+				+	+	+	+			
CHEMISTRY	1	8	47000	43726	*	*	*	3	55	48332	44729	*	*	*
GEOLOGICAL SCIENCES	+	2	+	41350				+	9	+	37140			
MATHEMATICS	+	+	+	+				1	4	28000	34750	*	*	*
PHYSICS	+	+	+	+				+	9	+	41385			
POLYMER	+	+	+	+				1	4	45000	47250	*	*	*
TOTALS	2	70						15	269					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

AVERAGE SALARY OFFERS MAY 1990 SCPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/89 THROUGH 5/2/90

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG		ADVERTISING		ARCHITECTURAL		BANKING (COMME		BANKING (INVES		COMMUNICATION		COMPUTER SFT/D		CONSULT SVCS		ENGINEERING /	
ACCOUNTING	25684 34000/22000	234			23000	1	21789	9							29000	1		
BUSINESS ADMIN (INCL MGMT	23350	2					19612	8					25000	1	27633	3		
ECONOM & FINANCE (BANKING	26948	12					21717 34000/18500	38	22000	2	25250	2	24000	1	31357	7		
HUMAN RSRCS (incl LABOR R							24000	1										
MANAGEMENT INFO SYSTEMS							19000	1	26950	1			26666	11	22000	2		
MARKETING/MARK MGMT (RESR			22000	1			20292	12			24000	2	21067	3	31000	1		
ADVERTISING			18240	9			24000	1			15300	2						
COMMUNICATIONS			14750	2			24000	1			24000	2						
JOURNALISM			15450	2							16000	2						
TELECOMMUN/BROADCASTING											18500	1						
FOREIGN LANGUAGES							18500	2										
LETTERS (incl English, Li							18500	2										
HISTORY					20000	1												
POLITICAL SCIENCE/GOVT							20125	4	20000	1					31500	2		
PSYCHOLOGY							18500	3										
SOCIAL SCIENCES-OTHER							18500	2										
BIOENGINEERING & BIOMEDIC									36000	1					36000	1		
CIVIL															29750	2	28250	4
ELECTRICAL/ELECTRONIC					32200	1							30450	4	30280	5	32250	2
MECHANICAL					32500	1											26000	1
COMPUTER SCIENCE									29000	1			28301	16	29333	3	23000	1
COMPUTER PROGRAMMING													25000	1	32000	1		
INFORMATION SCIENCES & SY											21000	1	29050	2				

AVERAGE SALARY OFFERS MAY 1990 SCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/89 THROUGH 5/2/90 90th: 22080 / 10th: 18330 PART 1 - PAGE 2

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
CHEMISTRY					31250 2			32000 1	
MATHEMATICS								28000 1	
TEXTILE SCIENCE							27000 1		

AVERAGE SALARY OFFERS MAY 1990 SCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/89 THROUGH 5/2/90 90th: 22080 / 10th: 18330 PART 2 - PAGE 1

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
ACCOUNTING				18000 1		21583 3			
BUSINESS ADMIN (INCL MGMT	20067 3		19250 4	20257 7		19907 14			
DISTRIBUTION MANAGEMENT						20500 1			
ECONOM & FINANCE (BANKING	21180 5			26083 6		18537 7	17000 1		
HOTEL/RESTAURANT MGMT.			18000 1						
HUMAN RSRCS (incl LABOR R	21750 2	26000 1	18000 1	23769 16			17500 1		
MANAGEMENT INFO SYSTEMS	27963 2					19000 1			
MARKETING/MARK MGMT (RESR	19575 4		21250 2	21783 6		20237 30 25500/17000	19000 1	22100 3	
REAL ESTATE	20160 1			12000 1					
ADVERTISING				18000 1					11000 1
COMMUNICATIONS	21000 1	20000 1				21160 5			
JOURNALISM						20000 1			16500 2
PHYSICAL EDUCATION		16000 1							
MERCHANDISING MANAGEMENT						19222 6			
FOREIGN LANGUAGES						22800 1			
LETTERS (incl English, Li		22000 1				18750 2			
VISUAL & PERFORMING ARTS						22750 2			
POLITICAL SCIENCE/GOVT						19433 6			
PSYCHOLOGY						25767 3	17000 1		
SOCIOLOGY				26500 2					
ELECTRICAL/ELECTRONIC						24667 3		25343 1	
COMPUTER SCIENCE	22265 1			26333 3				25353 1	
COMPUTER PROGRAMMING				27836 1					

AVERAGE SALARY OFFERS MAY 1990 SCPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/89 THROUGH 5/2/90

Sample Block: Average: 20250 706 # of Offers

90th: 22080 / 10th: 18330

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
INFORMATION SCIENCES & SY	25000 1			27401 3					
ALLIED HEALTH						22000 1			
MATHEMATICS				23350 2		20900 2			

AVERAGE SALARY OFFERS MAY 1990 SCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/89 THROUGH 5/2/90 90th: 22080 / 10th: 18330 PART 3 - PAGE 1

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
ACCOUNTING	35000 1			26120 2	17748 2	19747 2	23060 4	20340 1	
BUSINESS ADMIN (INCL MGMT			15600 1	20000 1	20172 3	17095 4	18333 3		26000 1
DISTRIBUTION MANAGEMENT			22000 1						
ECONOM & FINANCE (BANKING			21000 2	23000 1		21851 3			
HUMAN RSRCS (incl LABOR R			25000 1						
MANAGEMENT INFO SYSTEMS		20000 1				20000 1			
MARKETING/MARK MGMT (RESR		20000 1	25200 2			17869 2			19413 1
REAL ESTATE	20500 1								
COMMUNICATIONS				20100 1					
JOURNALISM					12000 1				15500 1
ELEMENTARY EDUCATION					20420 69 30000/18357	28000 1			
PRE-ELEMENTARY EDUCATION					19962 4		19050 1		
PHYSICAL EDUCATION					21405 6				
SPECIAL EDUCATION					19881 8		20350 1		
TEXTILES & CLOTHING					19900 1				
FOREIGN LANGUAGES						18000 1			
LETTERS (incl English, Li		22000 1			20964 7				
VISUAL & PERFORMING ARTS					22251 6				
HUMANITIES - OTHER									24000 1
CRIMINAL JUSTICE					22500 1	19493 1			
HISTORY							18954 1		
POLITICAL SCIENCE/GOVT			22100 1			19493 1	15550 2		
PSYCHOLOGY					18000 1		15605 4		14018 2

AVERAGE SALARY OFFERS MAY 1990 SCPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/89 THROUGH 5/2/90

Sample Block: Average: 20250 706 # of Offers

90th: 22080 / 10th: 18330

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
CHEMICAL						26520 1			
CIVIL			27500 1	31160 6		25283 6	23679 2		
COMPUTER						28372 2			
ELECTRICAL/ELECTRONIC		36800 1		30969 9		27125 15			
INDUSTRIAL				29600 1		25798 2			
MECHANICAL			31428 2	31243 6		25915 16			
ENGINEERING TECHNOLOGY				37680 1					
AGRIBUSINESS							22385 1		
OTHER AGRICULTURAL SCIENC					25000 1				
COMPUTER SCIENCE		30160 1		29100 2	18500 1	23668 6			
COMPUTER PROGRAMMING						29770 1	18168 1		
INFORMATION SCIENCES & SY				31000 1		19493 1			
HEALTH SCIENCES							16800 1		
NURSING								31000 2	
BIOLOGICAL		30000 1							
CHEMISTRY		22500 1							
MATHEMATICS					20021 6	21821 6			
OTHER PHYSICAL & EARTH SC									30000 1

AVERAGE SALARY OFFERS MAY 1990 SCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/89 THROUGH 5/2/90 90th: 22080 / 10th: 18330 PART 4 - PAGE 1

CURRICULUM	MEMBERSHIP/REL		MUSEUMS & CULT		SOCIAL SRVCS/P		OTHER NON-PROF		AEROSPACE		AGRIBUSINESS &		AUTOMOTIVE & M		BUILDING MATLS		CHEMICAL, DRUG	
ACCOUNTING									25414	2	26500	1	18000	1			28200	1
BUSINESS ADMIN (INCL MGMT									24800	2	21900	3	28000	1			22768	3
DISTRIBUTION MANAGEMENT											23650	1			26000	1	24000	1
ECONOM & FINANCE (BANKING															22000	1	25167	3
HUMAN RSRCS (incl LABOR R													22500	1				
MARKETING/MARK MGMT (RESR	16000	1											21000	1	24750	2	29750	4
COMMUNICATIONS	18800	1																
ELEMENTARY EDUCATION							22140	1										
HUMANITIES - OTHER									22500	1								
POLITICAL SCIENCE/GOVT			20000	1														
AEROSPACE & AERONAUTICAL									32500	1								
BIOENGINEERING & BIOMEDIC													31324	1			34200	2
CHEMICAL									30300	1							35114 37380/34080	51
CIVIL															28576	5	32301	1
COMPUTER													30225	1				
ELECTRICAL/ELECTRONIC									30991	12			31225	4	29192	1	32760	2
INDUSTRIAL													31800	1			30700	3
MECHANICAL									29965	7			29538	8	30648	5	33346	13
PETROLEUM																	29447	3
ENGINEERING TECHNOLOGY									28100	1			28000	1	45000	1		
INDUSTRIAL TECHNOLOGY													27000	1				
AGRIBUSINESS											22995	3						
OTHER AGRICULTURAL SCIENC											15118	1					29500	1

AVERAGE SALARY OFFERS MAY 1990 SCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/89 THROUGH 5/2/90

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
COMPUTER SCIENCE					31660 5			22667 3	31965 4
COMPUTER PROGRAMMING							31000 1		
PHARMACY									32000 2
ARCHITECTURAL & ENVIRONME								28376 5	
CHEMISTRY									29000 1
TEXTILE SCIENCE									29000 1

AVERAGE SALARY OFFERS MAY 1990 SCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/89 THROUGH 5/2/90 90th: 22080 / 10th: 18330 PART 5 - PAGE 1

CURRICULUM	COMPUTER & BUS		ELECTR & ELECT		FOOD & BEVERAG		HOUSEHOLD & PE		METALS & METAL		MINING		PACKAGING & AL		PAPER & WOOD P		PETROLEUM & AL	
ACCOUNTING	32000	1	25000	1	25375	4			24925	2			23400	2	29267	3	27200	2
BUSINESS ADMIN (INCL MGMT			25200	2	21000	1							29000	1			27500	1
ECONOM & FINANCE (BANKING	24500	1	23667	3			24000	1					24536	2	23500	3		
HUMAN RSRCS (incl LABOR R					30000	1	21200	1									28000	2
MANAGEMENT INFO SYSTEMS	28367	3	24600	1													30500	2
MARKETING/MARK MGMT (RESR	23600	2	22150	8	25617	6	25250	4	20503	2			23000	2			25000	1
ADVERTISING									13400	1								
COMMUNICATIONS	15500	1					19000	2							23500	2		
JOURNALISM	31500	1													23250	1		
TELECOMMUN/BROADCASTING					12480	1												
SOCIOLOGY			18600	1														
BIOENGINEERING & BIOMEDIC			32100	1														
CHEMICAL													33500	2	35211	9	36876	16
CIVIL																	33500	4
COMPUTER			30000	1													33500	1
ELECTRICAL/ELECTRONIC	32515	4	31745 31 39000/30200						33133	3					33771	7	40200	1
INDUSTRIAL			29369	9					30750	2			29100	2				
MECHANICAL			31583 24 33000/30700						32290	8					34583	6	34580	5
METALLURGICAL									30807	3								
TEXTILE															34000	1		
ENGINEERING TECHNOLOGY			28000	1					21600	1					26600	2		
INDUSTRIAL TECHNOLOGY									24000	1					33300	1		
OTHER AGRICULTURAL SCIENC													32500	1				

AVERAGE SALARY OFFERS MAY 1990 SCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/89 THROUGH 5/2/90 90th: 22080 / 10th: 18330 PART 5 - PAGE 2

CURRICULUM	COMPUTER & BUS		ELECTR & ELECT		FOOD & BEVERAG		HOUSEHOLD & PE	METALS & METAL		MINING	PACKAGING & AL	PAPER & WOOD P		PETROLEUM & AL	
COMPUTER SCIENCE	27426	5	28413	3	26750	2		21500	1			30475	3		
COMPUTER PROGRAMMING	31541	7	30000	1											
INFORMATION SCIENCES & SY	29000	1	29000	1				24000	1					32200	1
MATHEMATICS	26500	1													
TEXTILE SCIENCE			23000	1										31500	1

AVERAGE SALARY OFFERS MAY 1990 SCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/89 THROUGH 5/2/90 90th: 22080 / 10th: 18330 PART 6 - PAGE 1

CURRICULUM	PRINTING		RUBBER PRODUCT		SCIENTIFIC & I		STONE, CLAY, G		TEXTILES & APP		WIDELY DIVERSI		OTHER EMPLOYER	
ACCOUNTING			27950	4							27600	1	21000	1
BUSINESS ADMIN (INCL MGMT			23000	2	21500	1			26770	2	26100	1		
ECONOM & FINANCE (BANKING	23000	1	24000	1			29400	1	27500	1	24000	1	22500	1
HUMAN RSRCS (incl LABOR R									28132	6				
MARKETING/MARK MGMT (RESR			25200	1	24000	3			25500	2	19000	3	22000	2
ADVERTISING									14000	1				
JOURNALISM	16200	1												
TELECOMMUN/BROADCASTING													20000	1
TEXTILES & CLOTHING									27000	1				
HISTORY													27000	1
POLITICAL SCIENCE/GOVT			22500	2					23100	1				
PSYCHOLOGY									30000	1				
SOCIAL SCIENCES-OTHER													20000	1
CHEMICAL	43800	1	35550	6	35600	1	36300	1	36036	11	34440	10		
CIVIL							28500	1			29700	1	28750	2
ELECTRICAL/ELECTRONIC			33600	1			33867	3	35450	4	35040	1	25000	1
INDUSTRIAL			32100	1	32000	1			32017	6	30498	2		
MECHANICAL			33900	5					34703	8	32514	7	26867	3
METALLURGICAL							29450	2					29900	2
TEXTILE									34008	1			33000	1
ENGINEERING TECHNOLOGY			26000	1										
INDUSTRIAL TECHNOLOGY									27500	1			13000	1
AGRIBUSINESS											25000	1		

AVERAGE SALARY OFFERS MAY 1990 SCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/89 THROUGH 5/2/90

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER EMPLOYER
OTHER AGRICULTURAL SCIENC							20000 1
COMPUTER SCIENCE		19500 2	25343 1		32250 2	28427 3	
COMPUTER PROGRAMMING		34008 1					
BIOLOGICAL						14500 1	21000 2
CHEMISTRY				29000 1			
MATHEMATICS							16000 1
TEXTILE SCIENCE					26708 20 29400/25000		

AVERAGE SALARY OFFERS MAY 1990 SCPA REGIONAL CUMULATIVE REPORT
BY TECH - NON TECH/EMPLOYER CUMULATIVE PERIOD 9/1/89 THROUGH 5/2/90

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
BACHELOR - NON TECHNICAL	25726 248 34000/22000	17612 14	21500 2	20949 84 34000/18500	22738 4	20691 11	25345 16	29338 16	
BACHELOR - TECHNICAL			32350 2		31875 4	21000 1	28530 24 32000/26200	30493 14	28313 8

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
BACHELOR - NON TECHNICAL	21388 18	21000 4	19438 8	22758 40 33000/18000		20252 82 27500/17520	17625 4	22100 3	14667 3
BACHELOR - TECHNICAL	23633 2			26193 9		22967 6		25348 2	

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
BACHELOR - NON TECHNICAL	27750 2	20667 3	22138 8	23068 5	20412 109 30000/18000	19634 16	18695 16	20340 1	18825 6
BACHELOR - TECHNICAL		29865 4	30119 3	31139 26 37680/29000	20453 8	25541 56 36000/20000	20942 5	31000 2	30000 1

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
BACHELOR - NON TECHNICAL	17400 2	20000 1		22140 1	24586 5	23170 5	22375 4	24375 4	26250 12
BACHELOR - TECHNICAL					30772 27 35100/28600	21026 4	30030 18	29010 20 45000/24180	33933 84 37380/30360

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
BACHELOR - NON TECHNICAL	26200 9	22925 16	24514 13	23025 8	20851 5		24410 7	25394 9	27987 8
BACHELOR - TECHNICAL	30193 18	31010 73 39000/28500	26750 2		30137 20 37200/24000		31540 5	33542 29 38000/29000	35666 29 40200/33000

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER EMPLOYER
BACHELOR - NON TECHNICAL	19600 2	25200 10	23375 4	29400 1	26329 15	22450 6	22071 7
BACHELOR - TECHNICAL	43800 1	32206 17	30981 3	31788 8	31473 53 39500/25800	31635 26 37200/28800	24779 14

AVERAGE SALARY OFFERS MAY 1990 SCPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 5/2/90

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ACCOUNTING (PU		ACCOUNTING (PR		COMMERCIAL BAN		COMMERCIAL BAN		INVESTMT BANKI		INVESTMT BANKN		INVESTMT BANKG		INVESTMT BANKG		FINANCIAL/TREA	
ACCOUNTING	25721 34000/22000	236	24639 35000/20000	39	21275	4											25000	1
BUSINESS ADMIN (INCL MGMT	21700	1	18800	2	19703	2	19373	4									27450	2
ECONOM & FINANCE (BANKING	27525	15	27500	2	20158	19	21220	5	27600	1			19000	1	18500	2	25595	10
MARKETING/MARK MGMT (RESR	31000	1			19625	8	22250	2										
COMMUNICATIONS					24000	1												
FOREIGN LANGUAGES					18500	1									18500	1		
LETTERS (incl English, Li					18500	2												
POLITICAL SCIENCE/GOVT	31000	1			20125	4									20000	1		
PSYCHOLOGY					18500	2									18500	1		
SOCIAL SCIENCES-OTHER					18500	1									18500	1		
BIOENGINEERING & BIOMEDIC																	36000	1
CHEMISTRY																	31250	2

AVERAGE SALARY OFFERS MAY 1990 SCPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 5/2/90

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PORTFOLIO MGMT	UNDERWRITING	INSURANCE - CL	DESIGN/GRAPHIC	MEDIA PLANNING	REPORTING	PRODUCTION	PUBLIC RELATIO	WRITING / EDIT
BUSINESS ADMIN (INCL MGMT	20250 2		20260 5				27500 1		
ECONOM & FINANCE (BANKING	16500 1	25875 4	26000 1						
HUMAN RSRCS (incl LABOR R		23133 3	22000 2						
MARKETING/MARK MGMT (RESR	21000 1	30000 1	20350 2					16000 1	
REAL ESTATE		20160 1							
ADVERTISING					16500 2		15600 1	18700 2	
COMMUNICATIONS							21000 1	20000 1	
JOURNALISM					16000 1	17000 1		15500 1	16200 1
TELECOMMUN/BROADCASTING							18500 1	12480 1	
SOCIOLOGY			22000 1						
ELECTRICAL/ELECTRONIC							33500 1		
MATHEMATICS			25700 1						
TEXTILE SCIENCE				27000 1					

AVERAGE SALARY OFFERS MAY 1990 SCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 5/2/90 90th: 22080 / 10th: 18330 PART 3 - PAGE 1

CURRICULUM	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	DISTRIBUTION	MARKET RESEARC	PURCHASING	SALES	EXECUTIVE, LEG	FINANC,TAXA, M
ACCOUNTING									17900 1
BUSINESS ADMIN (INCL MGMT		20067 3	21500 1	18200 1	23850 2		26168 3	16500 1	
DISTRIBUTION MANAGEMENT				23650 1			24000 1		
ECONOM & FINANCE (BANKING		30000 1	19880 2			22500 1	21833 6		23493 6
HUMAN RSRCS (incl LABOR R		25000 1		27500 1			23892 13		
MANAGEMENT INFO SYSTEMS							32050 2		
MARKETING/MARK MGMT (RESR	25000 3	26467 3	19500 2	25320 5	22000 2	25200 1	22700 41 31600/18000		17400 2
REAL ESTATE							20500 1		
ADVERTISING	14750 4						19861 6	11000 1	
COMMUNICATIONS	15500 1	30000 1	20000 1	15500 1			20125 8	18800 1	
JOURNALISM	14000 1						21913 4		
TELECOMMUN/BROADCASTING							20000 1		
MERCHANDISING MANAGEMENT			19330 1						
FOREIGN LANGUAGES							22800 1	18000 1	
VISUAL & PERFORMING ARTS			27000 1				18500 1		
HUMANITIES - OTHER							23250 2		
HISTORY							27000 1		
POLITICAL SCIENCE/GOVT			22433 3				20580 5		
PSYCHOLOGY			27250 2	13520 1			17000 1		
SOCIOLOGY							18600 1		
SOCIAL SCIENCES-OTHER			20000 1						
CHEMICAL							35600 1		
ELECTRICAL/ELECTRONIC							24667 3		

AVERAGE SALARY OFFERS MAY 1990 SCPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 5/2/90

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	DISTRIBUTION	MARKET RESEARC	PURCHASING	SALES	EXECUTIVE, LEG	FINANC,TAXA, M
INDUSTRIAL							23400 1		
MECHANICAL							30033 3		
METALLURGICAL							30400 1		
AGRIBUSINESS							28000 1		
OTHER AGRICULTURAL SCIENC							29500 1		
PHARMACY							32000 2		
BIOLOGICAL							24000 1		
CHEMISTRY					29000 1				
MATHEMATICS			22800 1						25200 1
TEXTILE SCIENCE		24000 1					24800 2		

AVERAGE SALARY OFFERS MAY 1990 SCPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 5/2/90

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY	NATIONAL SECUR	URBAN / REGION	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/	MANUFACTURING/
ACCOUNTING			19493 1						
BUSINESS ADMIN (INCL MGMT			18445 4						
ECONOM & FINANCE (BANKING	24000 1		24747 2						
HUMAN RSRCS (incl LABOR R									28212 6
MARKETING/MARK MGMT (RESR			17869 2				26000 1		
ELEMENTARY EDUCATION			28000 1						
CRIMINAL JUSTICE		19493 1							
POLITICAL SCIENCE/GOVT			19493 1						
BIOENGINEERING & BIOMEDIC									31324 1
CHEMICAL									36020 6
CIVIL					27500 1		28803 16	27769 4	31350 2
ELECTRICAL/ELECTRONIC			28375 5				31309 8		33453 12
INDUSTRIAL			25343 1						30994 16
MECHANICAL							30049 13	33500 1	32260 27 36100/30000
METALLURGICAL									30000 2
ENGINEERING TECHNOLOGY							36550 2		26800 4
INDUSTRIAL TECHNOLOGY									27950 4
OTHER AGRICULTURAL SCIENC									32500 1
COMPUTER SCIENCE			25353 1						
COMPUTER PROGRAMMING							31000 1		
INFORMATION SCIENCES & SY			19493 1						
ARCHITECTURAL & ENVIRONME							29250 2		
MATHEMATICS			19493 2						

AVERAGE SALARY OFFERS MAY 1990 SCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 5/2/90 90th: 22080 / 10th: 18330 PART 5 - PAGE 1

CURRICULUM	SYSTEMS / PROG	POWER SYSTEMS	SOFTWARE DESIG	HARDWARE DESIG	RESEARCH & DEV	TESTING	PROCESS ENGINE	PROJECT ENGINE	OTHER ENGINEER
BUSINESS ADMIN (INCL MGMT			29400 1					29000 1	
MANAGEMENT INFO SYSTEMS	30000 1								24600 1
AEROSPACE & AERONAUTICAL					32500 1				
BIOENGINEERING & BIOMEDIC							33000 1	35400 1	32100 1
CHEMICAL					36018 11		35477 82 43800/34000	34140 3	33184 5
CIVIL		29850 2					28200 1	28897 6	29500 1
COMPUTER			30113 2		31400 1				25343 1
ELECTRICAL/ELECTRONIC	30774 6	29357 5	30052 5	30192 2	31916 5	32387 3	31620 1	31916 18	31047 32 40200/25343
INDUSTRIAL		29600 1					30500 2		29970 5
MECHANICAL		31030 4	26300 1	26252 1	30725 10	30717 3	33433 3	32703 20 37200/30700	30800 36 35220/25343
METALLURGICAL					28500 1			32220 1	30000 2
PETROLEUM									29447 3
TEXTILE								34008 1	33500 2
ENGINEERING TECHNOLOGY				28000 1	37680 1				21600 1
COMPUTER SCIENCE	30750 2		29818 10			25020 1			30600 1
COMPUTER PROGRAMMING			32766 1						
ARCHITECTURAL & ENVIRONME								27690 2	28000 1
CHEMISTRY					25750 2				
TEXTILE SCIENCE								31500 1	

AVERAGE SALARY OFFERS MAY 1990 SCPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 5/2/90

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ADMINISTRATIVE	INDUSTRIAL HYG	MEDICAL TECHNO	NURSES / PERSO	OCCUPATIONAL T	PHARMACIST	PHYSICAL THERA	RESPIRATORY TH	OTHER HEALTH R
BUSINESS ADMIN (INCL MGMT	18500 1				20000 1				
ECONOM & FINANCE (BANKING	22500 1								
MARKETING/MARK MGMT (RESR	19413 1								
PHYSICAL EDUCATION									16000 1
PSYCHOLOGY	13000 1								15035 1
COMPUTER SCIENCE			18000 1					28427 3	
NURSING				31000 2					
BIOLOGICAL			18000 1						22250 2
OTHER PHYSICAL & EARTH SC									30000 1

AVERAGE SALARY OFFERS MAY 1990 SCPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 5/2/90

Sample Block: Average: 20250 706 # of Offers

90th: 22080 / 10th: 18330

CURRICULUM	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA
BUSINESS ADMIN (INCL MGMT	20600 1		20000 1			23300 2	23917 1		
ECONOM & FINANCE (BANKING	20500 1								
MANAGEMENT INFO SYSTEMS					24808 3	25140 12	25850 6		
MARKETING/MARK MGMT (RESR						18200 1			
HISTORY				18954 1					
POLITICAL SCIENCE/GOVT	16700 1		14400 1						
PSYCHOLOGY		15075 2		18750 1					
COMPUTER					33500 1				
ELECTRICAL/ELECTRONIC					30950 4				
MECHANICAL						26000 1	26000 1		
AGRIBUSINESS									23257 3
OTHER AGRICULTURAL SCIENC									20000 1
COMPUTER SCIENCE					26738 37 38000/19500	27964 3	28286 7		
COMPUTER PROGRAMMING					29600 13				
INFORMATION SCIENCES & SY					27367 3	27550 8	29000 1		
HEALTH SCIENCES				16800 1					
MATHEMATICS		21000 1			21560 4			28000 1	

AVERAGE SALARY OFFERS MAY 1990 SCPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 5/2/90

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
ACCOUNTING		29000 1		22375 4					
BUSINESS ADMIN (INCL MGMT		26975 4		20505 27 27500/18200					15000 1
DISTRIBUTION MANAGEMENT				22833 3					
ECONOM & FINANCE (BANKING		31375 4		22122 21 32000/17000					
HOTEL/RESTAURANT MGMT.				18000 1					
HUMAN RSRCS (incl LABOR R			23250 4	23505 4					
MANAGEMENT INFO SYSTEMS				19000 1					
MARKETING/MARK MGMT (RESR			23800 1	20733 34 30000/17000					
REAL ESTATE				12000 1					
COMMUNICATIONS			20100 1	20900 2					
JOURNALISM				20000 1			16000 1		12000 1
ELEMENTARY EDUCATION									20444 70 30000/18357
PRE-ELEMENTARY EDUCATION									19779 5
PHYSICAL EDUCATION									21405 6
SPECIAL EDUCATION									19933 9
TEXTILES & CLOTHING				27000 1					19900 1
MERCHANDISING MANAGEMENT				19200 5					
LETTERS (incl English, Li				20375 4					20964 7
VISUAL & PERFORMING ARTS									22251 6
CRIMINAL JUSTICE									22500 1
HISTORY	20000 1								
POLITICAL SCIENCE/GOVT		32000 1		18867 3					
PSYCHOLOGY				26400 2					18000 1

AVERAGE SALARY OFFERS MAY 1990 SCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 5/2/90 90th: 22080 / 10th: 18330 PART B - PAGE 2

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
SOCIOLOGY				31000 1					
BIOENGINEERING & BIOMEDIC		36000 1							
CHEMICAL				33000 2					
CIVIL				27000 1				31000 1	
ELECTRICAL/ELECTRONIC		31225 4		30950 2					
INDUSTRIAL				30305 4					
MECHANICAL				31800 1					
INDUSTRIAL TECHNOLOGY				13000 1					
AGRIBUSINESS				18600 1					
OTHER AGRICULTURAL SCIENC				15118 1					25000 1
COMPUTER SCIENCE		29333 3			22265 1				
ALLIED HEALTH				22000 1					
CHEMISTRY		32000 1							
MATHEMATICS				19000 1			23000 1		20021 6
TEXTILE SCIENCE				26977 19					

AVERAGE SALARY OFFERS MAY 1990 SCPA REGIONAL CUMULATIVE REPORT
BY TECH - NON TECH/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 5/2/90

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ACCOUNTING (PU	ACCOUNTING (PR	COMMERCIAL BAN	COMMERCIAL BAN	INVESTMT BANKI	INVESTMT BANKN	INVESTMT BANKG	INVESTMT BANKG	FINANCIAL/TREA
BACHELOR - NON TECHNICAL	25853 254 34000/22000	24500 43 35000/20000	20000 44 26000/18500	20736 11	27600 1		19000 1	18750 6	25835 13
BACHELOR - TECHNICAL									32833 3

CURRICULUM	PORTFOLIO MGMT	UNDERWRITING	INSURANCE - CL	DESIGN/GRAPHIC	MEDIA PLANNING	REPORTING	PRODUCTION	PUBLIC RELATIO	WRITING / EDIT
BACHELOR - NON TECHNICAL	19500 4	24784 9	21273 11		16333 3	17000 1	20650 4	16897 6	16200 1
BACHELOR - TECHNICAL			25700 1	27000 1			33500 1		

CURRICULUM	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	DISTRIBUTION	MARKET RESEARC	PURCHASING	SALES	EXECUTIVE, LEG	FINANC,TAXA, M
BACHELOR - NON TECHNICAL	18167 9	24956 9	22028 14	22497 10	22925 4	23850 2	22454 98 33000/17000	16075 4	21518 9
BACHELOR - TECHNICAL		24000 1	22800 1		29000 1		28038 16		25200 1

CURRICULUM	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY	NATIONAL SECUR	URBAN / REGION	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/	MANUFACTURING/
BACHELOR - NON TECHNICAL	24000 1	19493 1	20545 11				26000 1		28212 6
BACHELOR - TECHNICAL			25105 10		27500 1		30108 42 45000/26000	28915 5	31866 75 37500/28200

CURRICULUM	SYSTEMS / PROG	POWER SYSTEMS	SOFTWARE DESIG	HARDWARE DESIG	RESEARCH & DEV	TESTING	PROCESS ENGINE	PROJECT ENGINE	OTHER ENGINEER
BACHELOR - NON TECHNICAL	30000 1		29400 1					29000 1	24600 1
BACHELOR - TECHNICAL	30768 8	30017 12	29881 19	28659 4	32644 32 39000/28000	30619 7	35147 90 43800/33400	31941 53 37320/29000	30776 91 40200/25343

CURRICULUM	ADMINISTRATIVE	INDUSTRIAL HYG	MEDICAL TECHNO	NURSES / PERSO	OCCUPATIONAL T	PHARMACIST	PHYSICAL THERA	RESPIRATORY TH	OTHER HEALTH R
BACHELOR - NON TECHNICAL	18353 4				20000 1				15518 2
BACHELOR - TECHNICAL			18000 2	31000 2				28427 3	24833 3

AVERAGE SALARY OFFERS MAY 1990 SCPA REGIONAL CUMULATIVE REPORT

BY TECH - NON TECH/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 5/2/90

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ADMINISTRATION		COUNSELING		FUNDRAISING /		SOCIAL WORK		COMPUTER PROGR		INFORMATION SY		SYSTEMS ANALYS		ACTUARIAL		AGRICULTURE/NA	
BACHELOR - NON TECHNICAL	19267	3	15075	2	17200	2	18852	2	24808	3	24432	15	25574	7				
BACHELOR - TECHNICAL			21000	1			16800	1	27415 38000/20000	62	27525	12	28111	9	28000	1	22443	4

CURRICULUM	ARCHITECTURE		CONSULTING		HUMAN RESRCS /		MANAGEMENT TRA		MATH/STATISTIC		PARALEGAL		RESEARCHERS NO		RESEARCHERS -		TEACHING	
BACHELOR - NON TECHNICAL	20000	1	29440	10	22817	6	21138 32000/17500	115					16000	1			20421 30000/18000	108
BACHELOR - TECHNICAL			31211	9			26712 34000/22000	34	22265	1			23000	1	31000	1	20732	7

AVERAGE SALARY OFFERS MAY 1990 SCPA REGIONAL CUMULATIVE REPORT
BY TECH - NON TECH/EMPLOYER CUMULATIVE PERIOD 9/1/89 THROUGH 5/2/90

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
MBA--NON-TECH	32083 6			37918 17	44233 3	42267 3	32400 1	36250 4	
MBA--TECH				40200 5				36250 4	

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(NO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
MBA--NON-TECH				38500 2		17000 1			
MBA--TECH				42000 1					

CURRICULUM	REAL ESTATE	RESEARCH ORGAM	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
MBA--NON-TECH			44000 1			25400 2	32250 2		
MBA--TECH			34950 2	41500 1			37900 1		

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
MBA--NON-TECH					34400 1				46000 2
MBA--TECH							35800 1		40500 2

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
MBA--NON-TECH	32000 1	32000 2	42000 3						
MBA--TECH		35000 1							40650 4

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER EMPLOYER
MBA--NON-TECH							
MBA--TECH					45000 2		